Job Title: Internship with the potential to lead to a permanent Analyst role  
Group: LeadX Capital Partners  
Type: Initially full time for 6 Months  
Location: Munich

About LeadX Capital Partners

LeadX Capital Partners supports fast-growing, digitalization-focused products and solutions targeting the hospitality-, retail- and food-tech sectors. Over the last two years, LeadX has become one of the largest investors in these areas with a portfolio of over 60 investments. In addition to supporting entrepreneurs developing market leading companies thanks to a European team of professional investors with over 85 years investment experience, LeadX aims to generate value through lead generation partnerships as well as access to the METRO companies. LeadX has a stage-agnostic, flexible investment approach and typically invests €5-30m per company. LeadX Capital Partners is affiliated to Hospitality Digital. Learn more at www.leadxcapital.com.

Hospitality Digital

Hospitality Digital was established in 2015 and actively contributes to the digitisation of the hospitality industry. An international team of experts implements a variety of digital solutions and innovations for hotels, restaurants, caterers and retail businesses. The company relies on its own-developed solutions, as well as solutions of start-ups sourced from the METRO Accelerator programs, and solutions of the other partners. These digital solutions reach small and medium-sized restaurants, hotel and catering businesses through Hospitality Digital sales channels, as well as the sales channels of the METRO/MAKRO countries. In addition, the company monitors the trends in the hospitality industry. Hospitality Digital is a company of METRO AG. More information is available at www.hd.digital.

Description of the Role:

Responsibilities of the candidate will include (but will not necessarily be limited to):

- Researching new investment themes and developing industry expertise;
- Identifying relevant segments and initiating contact with target companies;
- Assisting in due diligence and managing related service providers;
- Carrying out financial modelling relating to business and transactional matters;
- Preparing presentation materials related to current / new transactions and portfolio reporting;
- Supporting in the legal negotiations of new or follow-ons investments;

This is an opportunity to gain experience in working with a leading firm at the vanguard of capital deployment within the digitalisation of the hospitality, retail and food sectors.

1 Seed through Accelerator Program, Venture Capital and Growth, as well as Private Equity
Whilst the intention is to take the candidate on as an intern, a permanent Analyst role may be offered to the candidate at the completion of the Internship.

Key Competencies and Qualifications Include:

- Last year of studies or recent graduate (masters and/or bachelors degree)
- First-class economics, business, management or science/engineering education;
- Prior internship experience in investment, consulting, banking or related activities;
- Financially numerate with excellent communications skills;
- Ready knowledge of Microsoft Office and financial modelling skills;
- Genuine and demonstrable experience and interest in focus sectors;
- Desire and interest to work with entrepreneurs and in venture and growth capital;
- Self-starter, prepared to work under own initiative;
- English and German language skills necessary; French skills a plus;
- Munich-based with some travel requirements

For those who would like to apply please send a resume and a covering letter to:

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